

GridMarket is seeking a qualified and ambitious Project Development & Project Management Contractor to join our rapidly growing team. We are a team of professionals with diverse experience and a shared dedication to having a profound impact on the future of energy. If you meet the below qualifications and have a passion for clean energy, we would love to speak with you.

Company Background

GridMarket LLC is a New York City-based energy project optimization platform and global marketplace. We leverage big data and artificial intelligence to accelerate the global energy transition. Working with governments, utilities, and energy consumers around the world, GridMarket identifies and tailors best-fit energy projects, engages top-tier global solution providers, and mobilizes financial markets to help partners meet energy and carbon targets. GridMarket has a substantial global pipeline and portfolio of successful projects, spanning diverse customer types and geographic regions. We use our platform to open up new markets and facilitate distributed energy deployment through automation, predictive analytics, remote digital capabilities, and dynamic stakeholder engagement tools.

Position Overview

The Project Development & Project Management Contractor will join GridMarket's project development team and engage across the analytics, development, and platform departments to ensure the successful completion of DER projects for GridMarket customers. In this role, candidates will be expected to fluently assess and communicate the values of a variety of DER projects (including solar PV, Battery Storage, Combined Heat and Power, Fuel Cells, EV chargers, etc.) for diverse end-users, have the ability to project manage vendor proposal creation and submission via GridMarket's marketplace of approved vendors, and support the successful implementation of DER projects. Ideal candidates will have direct experience managing distributed energy project analysis and development and have experience interfacing directly with clients and customers.

Skills

- Understanding of national and international energy markets and forces driving / impeding the shift to clean energy & distributed energy deployment at scale
- Experience managing permitting, incentives/rebates, interconnection application creation, submission, and acceptance processes
- Project management experience
- Demonstrated ability to effectively communicate the benefits of various clean energy / distributed energy projects / products to a diverse stakeholder set, including C-suite, middle-management, engineering, and operations teams, et al.

- Literacy w/ electric utility rate structures, ability to parse, evaluate, and break down complicated commercial electric rates to isolate kWh and kW rate components and quantify the financial obligation each represents for customers
- Experience interfacing w/ broad stakeholder groups across project development transaction cycle, including: customer/offtaker(s), utilities, AHJs project developers, EPCs, financiers, insurance providers, et al.
- Research capabilities including ability to identify and interpret incentives, energy regulations, public policies, etc. and translate into actionable data within project viability scoping & project modeling

Qualifications

- Minimum of three to five years of relevant professional work experience required (e.g., business, finance, project management, economics, nonprofit management, public policy, or communications)
- Bachelor's degree required; Master's degree preferred and may substitute for some of the required work experience
- Ability to thrive in a constantly evolving environment, and to work independently as well as collaboratively, navigating a variety of working styles and personalities
- Ability to manage several competing priorities efficiently and effectively, while meeting deadlines with consistent follow-through; excellent organizational and time-management skills

Compensation

GridMarket offers a competitive compensation package, commensurate with experience. The position is hybrid, with both in-office and remote work.

To Apply

To apply, qualified candidates should e-mail a resume and cover letter (in PDF) indicating why you are interested in this position, what makes you a great candidate for this role, how you learned of the position, and your desired salary requirements to info@gridmarket.com with "**Project Development & Project Management Contractor-FirstName LastName**" as the subject line. Applications will be reviewed on a rolling basis, so we recommend applying early. Only candidates selected for an interview will be contacted.

No phone calls, please. No recruiters / search firms, please.